

Sales Intern

Dutch, or German, or French speaker

About us

The retail landscape is rapidly changing. We believe that independent stores can differentiate themselves from the masses by creating a curated product offering. Reinforced by the 'maker revolution', there are more brands than ever before. However, there remains many inefficiencies with the current wholesale model, making it difficult for brands to find the right sales channels, and for retailers to discover unique products. We want to enable creators and shop owners from around the world to come together and build upon one another's success.

We make wholesale better. On a daily basis, we find unique brands and use machine learning to connect them with the right retailers. Leveraging our social platform to create interactions between both parties, our mission translates two-fold: 1) retailers can easily discover and purchase distinctive and high quality products in smaller quantities and; 2) brands can quickly do business with new buyers in new regions. With our vision to provide unique merchandise for every store, we seek to help both retailers and brands grow their business.

Entrepreneurship and commerce is in our DNA; that is why we set out to build this product for our customers.

What are we looking for?

Orderchamp is looking for a Sales intern to join our team.

You are a commercial goal-getter that wants to learn all about digital marketplaces and retail trends.

This job will kickstart your potential sales career.

You will help the Sales Team closing deals with new brands to add to our platform and connect them to the right retailers assuring a top-notch marketplace experience to both parties.

Requirements:

- HBO/Academic thinking level;
- Hands-on mentality;
- You love to connect with customers;
- Great time management & organizational skills;
- You speak Dutch, or German, or French.

This is you:

- You enjoy working in a young startup;
- You do not get upset quickly and you see problems as a challenge;
- You have an affinity with brands & products;
- You can work perfectly autonomously.

We offer:

- Internship remuneration;
- A real ambitious, fun and inspiring work surrounding (see above);
- A spacious office in the heart of Amsterdam (Leidseplein), incl. N64/Switch/PS1;
- Room for ownership and initiative within a fast-growing start-up organization;
- Weekly drinks in Amsterdam. We celebrate our success!